

## SITUATIONS FOR ROLE PLAYS

Directions: Work in pairs. Choose one of the situations (you can also use your own situation about persuading people), list down at least three arguments for persuasion and perform a role play with the situation.

<p>Situation 1. Your friend is considering looking for another job but he/she isn't sure.</p> <p>Your persuasion: Look for another job or keep the job?</p> <p>Argument 1. Argument 2. Argument 3.</p>	<p>Situation 2. Your friend isn't 100% convinced he/she should quit the dead-end job which frustrates him/her daily.</p> <p>Your persuasion: Quit or keep the job?</p> <p>Argument 1. Argument 2. Argument 3.</p>	<p>Situation 3. Your friend isn't sure he/she should inform his/her supervisor about a colleague stealing from the company's petty cash.</p> <p>Your persuasion: Inform supervisor or ignore it.</p> <p>Argument 1. Argument 2. Argument 3.</p>
<p>Situation 4. Your friend doesn't know whether he/she should accept a new post (more money but also more work and responsibilities)</p> <p>Your persuasion: Accept or reject?</p> <p>Argument 1. Argument 2. Argument 3.</p>	<p>Situation 5. Your friend is considering making a complaint to the HR department about his/her abusive boss.</p> <p>Your persuasion: Inform HR or keep quiet</p> <p>Argument 1. Argument 2. Argument 3.</p>	<p>Situation 8. Your friend wants to apply for another position in the firm, but it would mean competing with a good colleague.</p> <p>Your persuasion: Apply or Not apply</p> <p>Argument 1. Argument 2. Argument 3.</p>
<p>Situation 6. Your friend isn't sure he/she should apply for a scholarship to study abroad.</p> <p>Your persuasion: apply or not apply</p> <p>Argument 1. Argument 2. Argument 3.</p>	<p>Situation 7. Your friend thinks he/she should ask for a salary raise but isn't sure the time is right.</p> <p>Your persuasion: ask for a raise or not?</p> <p>Argument 1. Argument 2. Argument 3.</p>	